

Common First-Time Home Buyer Mistakes

- 1. They do not ask enough questions of their lender and end up missing out on the best deal.
- 2. They do not act quickly enough to decide and someone else buys the house.
- 3. They do not find the right agent who is willing to help them through the home buying process.
- 4. They do not do enough to make their offer look appealing to a seller.
- 5. They do not think about resale *before* they buy. The average first-time buyer only stays in a home for four years.

Reprinted from REALTOR@magazine (Realtor.org/realtormag) with permission of the NATIONAL ASSOCIATION OF REALTORS[©] Copyright 2008. All rights reserved.