



**MARY ANNE KENNEDY, Broker / Associate Broker**  
**National Designations: ABR, CRS, GRI, SRS**  
**National Credentials: BPOR, PSA, TRC, SFR**

I am a full time experienced real estate professional marketing consultant with 35+ years of proven expertise as a **MARKET LEADER**. I am a graduate of the Realtors Institute and hold the prestigious National Designations as the Certified Residential Specialist (**CRS**), Accredited Buyer's Representative (**ABR**), and Sellers Representative Specialist (**SRS**). I am a Broker as well as an Associate Broker. The National Credentials I hold from the National Association of Realtors include the Broker Price Opinion Resource (**BPOR**), Pricing Strategy Advisor (**PSA**), Short Sale Foreclosure Resource Specialist (**SFR**) and Transnational Referral Certification (**TRC**). I have expertise in many areas of real estate including finance, contracts, negotiating, marketing, international relocation, loss mitigation consultant, property management, real estate investments, and am certified as a short sale/foreclosure specialist (**SFR**). With my career educational achievements, professionally I can be found in the **TOP TWO PERCENT OF REALTORS** nationally. As a Certified Residential Specialist, I am trained to understand the market and negotiate successfully for both buyer and seller clients.

I am committed to professional excellence. During my career, I have served on numerous committees. On a national level, I have represented the Women's Council of Realtors on International Business Opportunities in Washington D.C. and attended numerous National Conventions for the National Association of Realtors. I have served on Advisory Committees to the President of the National Association of Realtor's Council of Residential Specialists. Currently I am the President for the State of Michigan, Council of Residential Specialists. On a state level, I have continued my commitment to the profession in service to the Michigan Association of Realtor's by serving on both the Grievance Committee and Professional Standards Committee. On a local level, I have represented the local board of Realtors with service as Chairman of the Professional Standards Committee, the Ethics and Arbitration Committees, the Standard Forms Committee, and the Public Relations Committee. For several years, I have served on the Board of Directors for the State of Michigan, Certified Residential Specialists Council. Numerous years, I have been recognized as one of Detroit Hour Media's Real Estate All Stars.

I have taught Real Estate Basics for pre-licensure classes and participated in public awareness courses about the real estate market. I have expanded my career into international real estate as a member of ICREA (International Consortium of Real Estate Associations) and have achieved international recognition with my educational credentials **TRC** (Transnational Relocation Certified).

I am a member of good standing in the National Association of Realtors, Michigan Association of Realtors, Council of Residential Specialists, Women's Council of Realtors, Real Estate Buyer's Agency Council, and Metropolitan Consolidated Association of Realtors. I am a member of the Board of Directors for the local chapter of the American Association of University Women (AAUW). I volunteer with the local efforts of Habitat for Humanity. I am an active member of my church where I teach religious education and publicly speak for the Archdiocese of Detroit regarding foreclosures, short sales and mortgage loss mitigation. In my spare time, I enjoy golf, gourmet cooking, international travel, and photography.

**Expect the Best, Work with a CRS**  
**Certified Residential Specialist**

